

.Proposals Manager

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Company: KEO Dubai

Location: dubai

Category: other-general

The job posting is outdated and position may be filled• Manages and tracks all proposal progress, including post-submittal follow-up with clients. • Leads the proposal teams, ensuring compliance with established processes and procedures. • Leads in debriefs and lessons-learned; identifies areas in need of improvement and develops appropriate solutions. • Coordinates with division/ discipline management to facilitate Go/No-Go decisions and win strategies. • May attend client meetings and negotiations. • Reads and interprets RFPs to determine client requirements. • Works with proposal coordinator and administrator to help prepare compliance matrix, assign responsibilities, and establish and maintain the proposal schedule. • Leads in the development/discovery of proposal themes, discriminators and win strategies Disclaimer: Drjobs.ae is only a platform that connects job seekers and employers. Applicants are advised to conduct their own independent research into the credentials of the prospective employer. We always make certain that our clients do not endorse any request for money payments, thus we advise against sharing any personal or bank-related information with any third party. If you suspect fraud or malpractice, please contact us via contact us page. Our goal is to make hiring as easy as possible. We find the right talent for every company, ensuring that each candidate finds a job they enjoy. Dr.Job FZ LLC provides 360-degree AI-powered recruiting and job search solutions. If you are looking for a job and haven't found your chance yet, you can upload your profile on our website and find thousands of opportunities globally! Our platform gives you the flexibility you need to thrive in today's market by allowing you to apply for all different kinds of jobs, whether they are full- or part-time, remote or on-site.

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