

Abbott Careers | Key Account Specialist Jobs In Dubai

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Company: Abbott Careers

Location: Dubai

Category: sales-and-related

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Job Responsibilities:

Organizing appointments and meetings with HCPs.

Meeting both the business and scientific needs of HCPs.

Demonstrating and presenting Abbott EPD products to HCPS.

Building and maintaining a good business relationships with Customer.

Plan and schedules weekly and monthly time tables for the day to day activities with clear KPIs.

Responsible for an assigned geographic area with corresponding sales performance plan.

Job Requirements:

Educational qualification in pharmaceutical/medical science.

3+ years of experience in the pharmaceutical sales in the Dubai market.

Respiratory therapeutic area experience is an advantage.

Fluency in English.

#J-18808-Ljbffr

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