

Account Assistant Manager Jobs in Dubai | Samsung Jobs 2022

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Company: Samsung Electronics

Location: dubai

Category: other-general

1- Key Account Assistant Manager

Job: Full Time

Location: Dubai, UAE

Description: Enhance distribution of full range of ME products across domestic IR in UAE GCC

Develop IR channel in UAE GCC and promote in country sell out for smart watch and TWS

Increase Channel penetration / coverage for ME products

Identify FS stores of SMP in IR and make attach rate sell out target for Wearables Job

Responsibilities: Manage the optimal sales target that will drive the growth of the business unit and drive to encourage employee morale.

Review the optimal sales strategy that will allow to meet the sales target by analyzing the assigned market, product, and competitor data.

Manage the material and human resources support to a relevant region or business organization and their efforts to meet the sales target.

Monitor sales and operation status and other issues and eliminate risk factors through communication. Job Requirements: Minimum 5 years' of related experience and a Bachelor's degree, or 6 years and a Master's degree; or a PhD with 3 years' experience.

Proficient in MS tools. Ability to develop and deliver high quality content for top management.

Strong interpersonal skills, customer focus and strong ability to engage and communicate with all Mobile channel actors (partners, dealers, salesmen & end-users)

Demonstrates a high level of productivity and quality. Multitasks effectively Strong drive for results, combined with a creative approach to problem solving and marketing

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