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Account Executive Jobs In Sharjah | 160over90

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Company: 160over90

Location: Sharjah

Category: sales-and-related

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160over90 is a full-service cultural marketing agency. An integrated part of the Endeavor network, which includes entertainment agency WME and sports, fashion and events leader IMG, 160over90's cultural insight, access and influence helps brands stay connected to what their consumers care about most. With offices in seven countries around the world, 160over90's expertise spans experiential, creative, public relations, digital, social, impact, influence, higher education and more.

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Responsibilities

Demonstrate strong people skills and aptitude for understanding, identifying and empathising with client requirements and responding with solutions

Play a supporting role in the planning, activation and evaluation of all partnerships across the clients sport partnership portfolio

Working hand in hand with both the broader Dubai based team and London based client account teams and counterparts to ensure consistency across messaging and approach to campaign and activation development and delivery

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Requirement

Support the Account Team in drafting client proposals, planning documents and campaign reports demonstrating clear insight and thinking
Lead on the recording/minute taking, delivery and tracking of client meetings and status materials
Fluency in using software PPT, Keynote, Excel, Word
Knowledge of guest management software/platforms such as CVENT an advantage

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