

Account Manager Jobs In Abu Dhabi | talabat

[Apply Now](#)

Company: talabat

Location: abu dhabi

Category: other-general

Account Manager Jobs In Abu Dhabi | talabat

About the job

We are looking for an Account Manager to join our team and be part of our growth. If you're an analytical and sales driven person who is hungry for a new adventure, a multinational workplace is waiting for you.

What's On Our Plate Conduct business reviews with accounts and identify business opportunities and business relationships which result in the achievement of increased revenue, profitability and market share.

Maintain continuous business relationship with clients/ Restaurants.

Provide excellent service and support in order to build strong relationship and resolve operational issues between clients/ restaurant and company.

Make sure that the menus of the clients are up to date at all times.

Optimize the restaurant content (MOA, Delivery time).

Commission rate renegotiation: – Building new commercial relationships by renewing the existing contacts by renegotiating the offer.

Advertisement sales: -Acquiring and maintaining pictures from brand menus, branding Talabat stickers at restaurants, banners and newsletter.

Generating food coupons, promotions and vouchers from existing restaurants.

Convince clients / restaurants for brand promotion of Talabat pictures.

Transmission method optimization: -Convincing clients / restaurants to implement track order feature and changing the transmission method to WLA.

Convince the restaurant to go for digitalization (Backlinks, Splash pages, White-label, Facebook button).

Encourage restaurant to subscribe for the online payment gateway.

Coordinate with the restaurant, if restaurant is live or active on the Talabat website, checking and resolve the reason, such as shutting down or stopped delivery.

Maintain accurate records of all sales and prospecting activities including: Closed sales

Follow-up activities

Sales expense report

Increased sales report after placing promotion, voucher and coupons

Vendor analysis sheet

Account management report What We Ordered Bachelor's degree in any discipline.

From 3 to 5 years of experience holding the same title or relevant

Hindi Speaker

Able to analyze data and sales statistics and curate a solution

Excellent Communication & Negotiation skills.

Customer Oriented.

Adaptability & Flexibility. Working within Talabat means access to the world's leading perks and benefits, including: Vibrant, dynamic & international workplace.

Building the fastest growing, largest, and most valuable network of online food ordering services in the world, and more.

Challenging and fulfilling steep learning curve.

Opportunity to be a value-adding contributor to this fast-growing global company.

Working with diverse, cross-cultural teams from over 45 nationalities.

Company events, cultural and sports events.

Comprehensive healthcare.

Competitive salary. #J-18808-Ljbfrr

[Apply Now](#)

Cross References and Citations:

1. Account Manager Jobs In Abu Dhabi | talabat [OslojobsJobs abu dhabi Oslojobs](#)
2. Account Manager Jobs In Abu Dhabi | talabat [Caregiverjobs Jobs abu dhabi Caregiverjobs](#)
3. Account Manager Jobs In Abu Dhabi | talabat [UsajobscentralJobs abu dhabi Usajobscentral](#)
4. Account Manager Jobs In Abu Dhabi | talabat [Softwareengineeringjobs Jobs abu dhabi Softwareengineeringjobs](#)
5. Account Manager Jobs In Abu Dhabi | talabat [PathologistsjobsJobs abu dhabi Pathologistsjobs](#)
6. Account Manager Jobs In Abu Dhabi | talabat [OsakajobsJobs abu dhabi Osakajobs](#)
7. Account Manager Jobs In Abu Dhabi | talabat [Videoplatformjoblistings Jobs abu dhabi Videoplatformjoblistings](#)
8. Account Manager Jobs In Abu Dhabi | talabat [Searchcanadajobs Jobs abu dhabi Searchcanadajobs](#)
9. Account Manager Jobs In Abu Dhabi | talabat [Agriculturejobs Jobs abu dhabi Agriculturejobs](#)
10. Account Manager Jobs In Abu Dhabi | talabat [CeojobsJobs abu dhabi Ceojobs](#)
11. Account Manager Jobs In Abu Dhabi | talabat [CraigsjobsJobs abu dhabi Craigsjobs](#)
12. Account Manager Jobs In Abu Dhabi | talabat [Irelandjobs Jobs abu dhabi Irelandjobs](#)
13. Account Manager Jobs In Abu Dhabi | talabat [Searchamericanjobs Jobs abu dhabi Searchamericanjobs](#)
14. Account Manager Jobs In Abu Dhabi | talabat [AttorneyjobsJobs abu dhabi Attorneyjobs](#)
15. Account Manager Jobs In Abu Dhabi | talabat [Radiologistjobs Jobs abu dhabi Radiologistjobs](#)
16. Account Manager Jobs In Abu Dhabi | talabat [CustomerservicejobsJobs abu dhabi Customerservicejobs](#)
17. Account Manager Jobs In Abu Dhabi | talabat [Expertinireview Jobs abu dhabi Expertinireview](#)
18. Account Manager Jobs In Abu Dhabi | talabat [Jobsinsaudiarabia Jobs abu dhabi Jobsinsaudiarabia](#)
19. Account manager jobs in abu dhabi | talabat [Jobs Abu dhabi](#)
20. AMP Version of Account manager jobs in abu dhabi | talabat [Jobs Abu dhabi](#)

21. **Account manager jobs in abu dhabi | talabat Abu dhabi Jobs ↗**
22. **Account manager jobs in abu dhabi | talabat Jobs Abu dhabi ↗**
23. **Account manager jobs in abu dhabi | talabat Job Search ↗**
24. **Account manager jobs in abu dhabi | talabat Search ↗**
25. **Account manager jobs in abu dhabi | talabat Find Jobs ↗**

Source: <https://ae.expertini.com/jobs/job/account-manager-jobs-in-abu-dhabi-talabat-abu-dhabi-talabat-1968-27350/>

Generated on: 2024-05-04 by Expertini.Com