

Account Manager Jobs in Al Ain | Talabat Careers 2022

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Company: Talabat

Location: Al Ain

Category: sales-and-related

1- Account Manager

Job: Full Time

Location: Al Ain, UAE

Description:

We are looking for an Account Manager to join our team and be part of our growth. If you're an analytical and sales driven person who is hungry for a new adventure, a multinational workplace is waiting for you.

Job Responsibilities:

Conduct business reviews with accounts and identify business opportunities and business relationships which result in the achievement of increased revenue, profitability and market share.

Maintain continuous business relationship with clients/ Restaurants.

Provide excellent service and support in order to build strong relationship and resolve operational issues between clients/ restaurant and company.

Make sure that the menus of the clients are up to date at all times.

Job Requirements:

Bachelor's degree in any discipline.

From 3 to 5 years of experience holding the same title or relevant

Resident in the UAE

Based in or willing to relocate to Al Ain

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