

United Arab Emirates Jobs Expertini®

Account Manager Jobs in Dubai | Tesla Careers

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Company: Tesla

Location: dubai

Category: other-general

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Job Responsibilities: Meet all sales objectives to drive Tesla's mission, including but not limited to: driving new account creation, solidifying orders, scheduling sales meetings, maintaining regular and proactive outbound contact, and hosting test drives for prospective clients.

Reach out proactively to SMEs within UAE that have not yet referred to Tesla. Operate with a real "hunter" mentality, with high activity levels to stimulate demand.

Own the relationship for SME corporate clients within UAE); not only educating them about our company and our vehicle offerings but also ensuring a great customer journey and ownership experience throughout.
Job Requirements: Excellent relationship management and communication skills, both oral and written.

Solid knowledge of business appropriate financial options and incentives.

Fluency in English (Arabic is also an advantage)#J-18808-Ljbffr

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