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Responsibilities Develop and maintain strong relationships with assigned clients.

Identify new business opportunities and work with the Chief Business Officer to develop strategies to grow revenue.

Understand client needs and objectives and work to develop solutions to meet those needs.

Negotiate contracts and agreements with clients.

Develop and execute account plans to achieve sales goals.

Monitor and report on sales activity and progress against goals. Apply Also Health Care Assistant – Med/Surg Jobs in Sharjah | University Hospital Sharjah

Requirements Bachelor's degree in business, marketing, or related field.

3+ years of experience in account management or sales.

Excellent communication and interpersonal skills.

Strong negotiation and problem-solving skills.

Ability to work independently and as part of a team. Apply Also UN Careers || UN Jobs ||

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