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## Account Manager Jobs In Sharjah | CAFU

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An opportunity to share in the success of the business with stock options for qualifying employees.

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Responsibilities

Develop and maintain strong relationships with assigned clients.

Identify new business opportunities and work with the Chief Business Officer to develop strategies to grow revenue.

Understand client needs and objectives and work to develop solutions to meet those needs.

Negotiate contracts and agreements with clients.

Develop and execute account plans to achieve sales goals.

Monitor and report on sales activity and progress against goals.

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Requirements
Bachelor's degree in business, marketing, or related field.
3+ years of experience in account management or sales.
Excellent communication and interpersonal skills.
Strong negotiation and problem-solving skills.
Ability to work independently and as part of a team.
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