

## Accounts Manager – Construction Services Jobs In Dubai

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Company: Transguard Group

Location: , Dubai, United Arab Emirates

Category: sales-and-related

### Accounts Manager – Construction Services Jobs In Dubai

#### Job Responsibilities:

Manage the P&L of each client maximizing revenue and contribution and ensure complete capture of all rechargeable costs, such as accommodation, visa renewals.

Responsible for the management of overall data integrity and accuracy, across all accounts under your ownership.

Contract renewals in advance of contract expiry. Able to review and negotiate all commercial terms as well as agreeing and implementing price increases

Ensuring 100% contract security coverage and managing payments in line with the commercial agreement. Taking swift action issuing warning and demand letters and suspensions / terminations as and when required on each account

#### Job Requirements:

EPT level 5 ( as per Transguard English Standards).

Strong MS Office (Excel, PowerPoint, Word) skills.

Organized and structured in their approach.

Able to schedule frequent visits to and from clients as well as managing time required within the office.

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**Cross References and Citations:**

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