

United Arab Emirates Jobs Expertini®

Admissions Officer Tele Sales

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Company: Al Tareeqah Management Studies

Location: , , United Arab Emirates

Category: sales-and-related

Admissions Officer (Tele Sales) Role and Responsibilities:The Admissions Officer will be responsible for making cold calls to new Potential students to shortlist and close business deals.Must be comfortable and confident in making cold calls and smart to identify the key decisionmakers.Responsible to meet Daily/ weekly/ monthly targets.Must be able to explain and convince the prospects of the different academic programs we provide.Managing tracking and following up on leads by calling them to give them a brief about the courses being offered by the organization.Go the extra mile to meet enrolment targets and facilitate future enrolments industry.**Required Skills**Proven past record and candidates with passion in sales can apply.Effective track record of successfully getting clients preferably over the phone calls.Knowledge of potential sales market.**Qualification & Experience:**Minimum 25 yrs of experience as a Sales/ Marketing.Preferably bachelors degree holder.Fluency in English/Arabic.Below 30 years of age.**Note:** Only people with the Sales/Marketing Experience will be considered and others will be rejected.Interested candidates can share their CVs to email ID: Salary: From AED 3000.00 per month Attractive IncentivesJob Type: Fulltime #J-18808-Ljbffr

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