

Advertisement Sales Manager - Mehan Limited (Powered By Qureos)

[Apply Now](#)

Company: Qureos Inc

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

Job Title: Advertisement Sales Manager

Location: UAE and Saudi Arabia

Employment Type: Full-time

Are you eager to join a highly innovative and rapidly growing team? We are actively seeking a seasoned **Senior Account Executive (Sr AE)** to lead the success and continued growth of Ads within the Hardlines & Softlines (HL&SL) vertical in MENA. At our company, you'll play a vital role in supporting global HL&SL brands to regional businesses. As a team, we embrace experimentation, value continuous learning, and foster an environment where you can develop your skills while enjoying the process. As a Sr AE, you will leverage our Ads solutions, including Sponsored Ads, Display, Video, Twitch, and Custom Ads, to help businesses engage customers and drive results. Through client-side and agency relationships, a consultative approach, and a deep understanding of the digital advertising landscape, you will act as a strategic partner to your assigned portfolio. Utilizing your cold-calling, networking, and prospecting skills, you'll identify, develop, and manage new accounts or brands, enhancing our existing roster and helping you reach your personal revenue targets.

As an individual contributor, you'll receive support from our operations team and work alongside a leadership team that has driven our explosive growth. We believe in providing a safe space for experimentation, learning, and having fun in the process.

Key Job Responsibilities:

Understand Ads products to build relevant advertising solutions for advertisers and deliver the highest level of sales and customer service.

Prospect, penetrate, and establish new relationships with advertisers and advertising agencies to grow the business.

Drive deals to closure in a new business environment and increase revenue from existing advertisers.

Collaborate closely with internal teams such as retail, account management, and marketplace.

Learn about the e-commerce industry environment, including knowledge of competitive product offerings.

Utilize Sales CRM tools to track account information, sales progress, and prioritize to achieve quarterly quota goals.

Basic Qualifications:

Bachelor's degree, 8+ years of marketing, brand advertising, media sales, and/or online advertising experience, working closely with senior advertisers and agency stakeholders.

Good understanding and application of programmatic and biddable platforms, with a data-driven approach to providing solutions.

Demonstrated ability to consistently close sales, generate revenues, and independently deliver against short-term immediate goals and long-term strategic objectives.

Ability to utilize Sales CRM tools such as Salesforce.

Capable of working as an individual contributor or a people manager.

Preferred Qualifications:

Master's degree.

5+ years selling programmatic and/or data-driven ad products or platforms.

Ability to interact with a broad set of businesses and present both over the phone and in person.

Excellent organizational and interpersonal skills.

If you are ready to deliver strategic advertising solutions to your clients, apply today!

[Apply Now](#)

Cross References and Citations:

1. Advertisement Sales Manager - Mehan Limited (Powered By Qureos)

[Berlinjobsearch](#) [Jobs United Arab Emirates](#) [Berlinjobsearch](#) ↗

2. Advertisement Sales Manager - Mehan Limited (Powered By Qureos)[Beijingjobs](#)

[Jobs United Arab Emirates](#) [Beijingjobs](#) ↗

3. Advertisement Sales Manager - Mehan Limited (Powered By Qureos)

[Buenosairesjobs](#)[Jobs United Arab Emirates](#) [Buenosairesjobs](#)↗

4. Advertisement Sales Manager - Mehan Limited (Powered By Qureos)

[Laboratoryjobs](#)[Jobs United Arab Emirates](#) [Laboratoryjobs](#)↗

5. Advertisement Sales Manager - Mehan Limited (Powered By Qureos)[Jobssearch](#)

[Jobs United Arab Emirates](#) [Jobssearch](#) ↗

6. Advertisement Sales Manager - Mehan Limited (Powered By Qureos)

[Birminghamjobs](#) [Jobs United Arab Emirates](#) [Birminghamjobs](#) ↗

7. Advertisement Sales Manager - Mehan Limited (Powered By Qureos)

[Jobscareerscentral](#)[Jobs United Arab Emirates](#) [Jobscareerscentral](#)↗

8. Advertisement Sales Manager - Mehan Limited (Powered By Qureos)

[Uzbekistanjobs](#) [Jobs United Arab Emirates](#) [Uzbekistanjobs](#) ↗

9. Advertisement Sales Manager - Mehan Limited (Powered By Qureos)[Uruguayjobs](#)

Jobs United Arab Emirates Uruguayjobs ↗

10. Advertisement Sales Manager - Mehan Limited (Powered By Qureos)

Teacherjobsnearme Jobs United Arab Emirates Teacherjobsnearme ↗

11. Advertisement Sales Manager - Mehan Limited (Powered By Qureos)

Uzbekistanjobs Jobs United Arab Emirates Uzbekistanjobs ↗

12. Advertisement Sales Manager - Mehan Limited (Powered By Qureos)

Nyjobscentral Jobs United Arab Emirates Nyjobscentral ↗

13. Advertisement Sales Manager - Mehan Limited (Powered By Qureos) Turkeyjobs

Jobs United Arab Emirates Turkeyjobs ↗

14. Advertisement Sales Manager - Mehan Limited (Powered By Qureos)

DominicanrepublicjobsJobs United Arab Emirates Dominicanrepublicjobs ↗

15. Advertisement Sales Manager - Mehan Limited (Powered By Qureos)

Nutritionistjobs Jobs United Arab Emirates Nutritionistjobs ↗

16. Advertisement Sales Manager - Mehan Limited (Powered By Qureos)

LuxembourgjobsJobs United Arab Emirates Luxembourgjobs ↗

17. Advertisement Sales Manager - Mehan Limited (Powered By Qureos)

ArtjobsnearmeJobs United Arab Emirates Artjobsnearme ↗

18. Advertisement Sales Manager - Mehan Limited (Powered By Qureos)

Openairmedia Jobs United Arab Emirates Openairmedia ↗

19. Advertisement sales manager - mehan limited (powered by qureos) Jobs United arab emirates ↗

20. AMP Version of Advertisement sales manager - mehan limited (powered by qureos) ↗

21. Advertisement sales manager - mehan limited (powered by qureos) United arab emirates Jobs ↗

22. Advertisement sales manager - mehan limited (powered by qureos) JobsUnited arab emirates ↗

23. Advertisement sales manager - mehan limited (powered by qureos) Job Search ↗

24. Advertisement sales manager - mehan limited (powered by qureos) Search ↗

25. Advertisement sales manager - mehan limited (powered by qureos) Find Jobs ↗

