

United Arab Emirates Jobs Expertini®

Affiliate Manager Finance based in Dubai (RELOCATION PACKAGE)

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Company: INTERNATIONAL PEOPLE SOLUTIONS

Location: Dubai

Category: sales-and-related

Job description

You will be leading acquisition and onboarding of new supply side opportunities and partnerships

Negotiate deals, manage & implement a pipeline for matchmaking.

Manage the end-to-end experience for key players

Maintain and secure a pipeline of key targets and work towards revenue goals set for 2021

Achieve sales, revenue increases, attract new publishers

Establish new Publisher opportunities and optimise existing partnerships through effective account review and pro-activity in proposing new targeted offers

Work closely with the business development team to maximise publisher opportunities

Requirements

Strong analytical skill and advanced knowledge of MS Excel application, including formulas, customised reports, formatting

Excellent written and verbal communication skills (English) to make sure publishers get the attention and knowledge they deserve

Experienced with leading affiliate network platforms and understanding of performance marketing monetisation models and tracking technology

Fluent in English

A hot book of business and min 2 years experience as AffiliateManager with a hot book of business in the Finance vertical

Benefits

Competitive fixed salary + a contribution on the success of your accounts (commission, percentages of what you bring into the company)

A basic business and technology training (more business than technology actually)

You will become part of a highly motivated, plug and play setup with industry professionals

A company mentality of Your Success = Our Success, so expect a helpful team

Freedom you won't experience anywhere else

Relocation package

#J-18808-Ljbffr

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