

## Aftersales Manager

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Company: Quest Search & Selection

Location: Dubai

Category: other-general

### The Role

Seeking an Area Aftersales Manager to enhance business performance, drive customer satisfaction, and achieve financial targets. Responsibilities include analyzing performance data, devising action plans, and monitoring progress. Key competencies include strong customer service skills, brand advocacy, and a track record of achieving results in an automotive environment. Degree level qualification or relevant experience preferred. - Enhance business performance and customer satisfaction in the aftersales sector - Analyze performance data and devise action plans to drive improvement - Monitor progress and ensure completion of action plans - Advocate and promote the brand identity of the organization - Demonstrate strong customer service ethos and cultural sensitivity - Possess financial interpretation skills for effective control - Previous management experience in automotive or customer-oriented roles

### Requirements

- Seeking an Area Aftersales Manager with a proven track record in driving business performance and customer satisfaction within the automotive industry. - The ideal candidate will possess strong analytical skills, a customer-centric approach, and the ability to develop and implement effective action plans. - Additionally, cultural sensitivity, financial interpretation abilities, and previous management experience in automotive or customer-oriented roles are highly desirable.

## About the company

Quest Search & Selection is a specialist recruitment consultancy with over 20 years' experience in sourcing the world's best candidates for the global Retail, FMCG and Hospitality sectors. With offices in the UK & Dubai, we have an international presence and a global reach. Our recruiters place candidates locally and internationally for a wide variety of roles focusing on the following areas: Retail Buying & Merchandising, E-commerce & Digital, Food & Beverage, Hotels, Hospitality & Operations, Retail Stores & Operations, HR & Recruitment, Procurement, Supply Chain & Logistics, Sales & Marketing, Technical and New Product Development. We work in partnership with our clients who range from famous international brands within the Retail, Restaurant, Hotel and Consumer products space. Our reputation is built on our in-depth understanding of the industry and our consultants' skill, knowledge and passion for their sectors.

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