

Al Futtaim Careers Dubai | Sales Manager – Motorcycles Jobs

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Company: Al Futtaim

Location: dubai

Category: other-general

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Job Responsibilities:

Supervises daily performance of Sales team by following up on Motorcycle sales achievements and taking part in non-regular transactions during peak season to ensure the required sales target is achieved.

Manage sales teams to achieve pre-determined operational targets by providing and analyzing business plans to meet operation targets determined by the center management.

Monitor and evaluate the sales team performance to ensure that the specific portfolios of business performances are met by taking corrective action in conjunction with the center management, whenever required.

Responsible for ensuring sales processes are efficient and customer complaints are managed by promoting standard sales procedures to the sales team members

Job Requirements:

Bachelor's Degree

5 years' automotive experience in Sales where 1-2 years in management or supervisory

Proficient in Arabic & English

Experience in sales Business 2 Business & Business 2 Consumer and managing relationships with Key Accounts / Customers and the sales functions for the assigned

specific portfolio by executing sales strategies

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