

Al Futtaim Group Hiring | Sales Executive Jobs In UAE 2022

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Company: Al Futtaim

Location: dubai

Category: other-general

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Job Responsibilities:

Achieve monthly unit sale targets by taking the customer on a structured “one offer” journey.

Maximize retained gross margins on unit sales to maintain branch profitability.

Achieve Commercial and Leisure Targets.

Manage relationships with Key Account customers – B2B sales.

Prospect to riding clubs and plan ride trips with customers.

Job Requirements:

Bachelors / Diploma

2 years in a similar role in managing relationships with Key Account customers – B2B sales

Proficient in SAP

Valid UAE driver's license

MS Office – especially MS Excel

Good communication and strong analytical skills.

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