

## Amazon Careers Dubai | Marketplace Consultant Jobs

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Company: Amazon

Location: dubai

Category: other-general

### Amazon Careers Dubai | Marketplace Consultant Jobs

#### Job Responsibilities:

Be your seller partners' consultant, providing them with data-driven insights and advice to optimize their success and grow their business.

Identify key business opportunities in your categories via spotting popular brands, trends, and pricing to ensure managing the portfolio toward a growth plan.

Conduct deep dive analysis on issues affecting selling partners' business performance and provide the Voice of the Seller as input into product development and process improvement.

Work closely with selling partners, educating them about Amazon's/Souq's high standards of delivery and Customer Experience.

#### Job Requirements:

4+ years of related experience.

Negotiation and selling skills.

Bachelor's Degree in Economics, Management, Engineering, or related degree required.

Demonstrated analytical ability, either in professional experience (data analysis) or education.

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