

**Amazon Careers | Head of Home and Furniture Jobs in Dubai**

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Company: Amazon

Location: , Dubai, United Arab Emirates

Category: other-general

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#### Description:

This Manager will execute this vision, leading across functional and technical teams, delivering a world class experience for both buyers and Selling Partners for the categories. Candidates must be able to influence across multiple company organizations, and have a good understanding of today's global business environment. The ideal candidates will have a background in international business, product and program management, and e-commerce.

#### Job Responsibilities:

Managing a team of account managers and other functions handling both new and existing accounts to increase their usage of Marketplace tools and features and grow their business locally, regionally and internationally

Partnering with business and technical teams to design and build features and solutions specific to country requirements, while producing those features for regional application.

Identifying and driving new opportunities for Amazon's Marketplace business.

Hiring and developing a team of account manager supporting the growth of the business through existing and new sellers

#### Job Requirements:

Extensive professional experience (8-10 Yrs), in complex and dynamic environment ideally in e-commerce, technology, FMCG, retail or top-management consulting – with minimum 4 years of people management experience

Bachelor's Degree in Economics, Management, Data science, Engineering or related degree required

Demonstrated Analytical ability throughout the professional experience

Strong analytical skills (including advanced excel and database analysis).

#J-18808-Ljbffr

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#### Cross References and Citations:

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