

## Amazon Jobs In UAE 2022 | Business Development Jobs Updates

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Company: Amazon

Location: , Dubai, United Arab Emirates

Category: other-general

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#### Job Responsibilities:

Be your seller partners' consultant, providing them with data-driven insights and advice to optimize their success and grow their business

Identify key business opportunities of your categories via spotting popular brands, trends, and pricing to ensure managing the portfolio toward a growth plan

Conduct deep dive analysis on issues affecting selling partners' business performance and provide the Voice of the Seller as an input into product development and process improvement

Work closely with selling partners, educating them about Amazon's/Souq's high standards of delivery and Customer Experience

#### Job Requirements:

4+ years' of related experience.

Negotiation and selling skills

Bachelor's Degree in Economics, Management, Engineering or related degree required

Excellent written and oral communication (English); able to express thoughts logically and succinctly.

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