

# United Arab Emirates Jobs Expertini®

## Amazon Web Services Jobs | Account Executive Jobs in Dubai

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Company: Amazon

Location: dubai

Category: other-general

## Amazon Web Services Jobs | Account Executive Jobs in Dubai

### Description:

In order to harness the innovation and scale of services AWS offers, you will leverage internal resources to engage with our customers to execute their strategic objectives in order to adapt to changing market trends. Your responsibility will be to increase the market penetration and adoption of AWS in key customer accounts in Sub Saharan Africa, specifically in Kenya, Nigeria and/or South Africa.

Job Requirements: Experience in a quota carrying, full sales cycle ownership role, new business development

Experience increasing technology adoption and creating long-term transformational account strategies

English language proficiency and ideally one other African language and/or Italian, French, German or Nordic languages. #J-18808-Ljbffr

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