

Apptunix – Manager – Business Development Jobs In Dubai | Apptunix

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Company: Apptunix

Location: dubai

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Apptunix currently employs 200 in-house experts who work closely & in a dedicated manner with clients to build solutions as per their customers' needs. Apply Also Senior Barge Engineer Jobs In Abu Dhabi | 3A Training and Competency Development

Responsibilities Familiarity with CRM practices along with the ability to build productive business professional relationships.

Develop new leads through research, cold-calling, networking and strategizing with contacts and prospects.

Excellent selling, communication and negotiation skills.

Prioritizing, time management, and organizational skills.

Meet monthly, quarterly, and annual revenue goals

Support the Business Development team's initiative to strategically grow the business.

Gather, uncover, and consolidate market research to help identify new opportunities and compare competitive business models. Apply Also E – Commerce Distribution Controller Jobs in Dubai | Emirates

Requirements Applicant should be living in Dubai for at least three years.

Applicant should be Bilingual : Arabic and English is mandatory.

Applicant should have IT Sales experience. Apply Also Nobu Hotel Careers || Nobu hotel

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