

## Apptunix – Manager – Business Development Jobs In Dubai | Apptunix

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Location: dubai

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Apptunix strongly comprehends business needs and implements them by merging advanced technologies with its seamless creativity.

Apptunix currently employs 200 in-house experts who work closely & in a dedicated manner with clients to build solutions as per their customers' needs.

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Development

Responsibilities

Familiarity with CRM practices along with the ability to build productive business professional relationships.

Develop new leads through research, cold-calling, networking and strategizing with contacts and prospects.

Excellent selling, communication and negotiation skills.

Prioritizing, time management, and organizational skills.

Meet monthly, quarterly, and annual revenue goals

Support the Business Development team's initiative to strategically grow the business.

Gather, uncover, and consolidate market research to help identify new opportunities and

compare competitive business models.

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Requirements

Applicant should be living in Dubai for at least three years.

Applicant should be Bilingual : Arabic and English is mandatory.

Applicant should have IT Sales experience.

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