

Arabic Business Development Officer (Female) - Wastewater Treatment

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Company: Ultiwise Consult

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

Job Description

Job Title: Arabic Business Development Officer (Female) - Wastewater Treatment

Exp: 3-4 yrs

Salary: 8000 AED – 12000 AED

Gender: Female

Location: Sharjah

Job Description: We are seeking a motivated and skilled Business Development Officer to join our team. The ideal candidate will be responsible for identifying business opportunities, developing relationships with potential clients, and implementing strategies to achieve sales targets in the field of wastewater treatment. The role requires a strong understanding of the wastewater treatment industry and the ability to effectively communicate the benefits of our products and services to potential clients.

Responsibilities:

Identify potential clients in the wastewater treatment industry and establish contact to promote our products and services.

- Develop and maintain relationships with key decision-makers to ensure a continuous flow of new business opportunities.
- Collaborate with the sales team to develop strategies for expanding our customer base.
- Keep up to date with industry trends and developments to identify new business opportunities.
- Prepare and deliver presentations to potential clients to showcase our products and

services.

- Negotiate and close deals to meet sales targets.
- Provide feedback to the management team on market trends, competitive threats, and opportunities for expansion.

Requirements:

- Bachelor's degree in Business Administration, Marketing, or related field
- Proven track record in business development, preferably in the wastewater treatment industry
- Strong communication and interpersonal skills
- Knowledge of wastewater treatment processes and technologies is a plus
- Female candidates are encouraged to apply.

Requirements

Position: "ARABIC PROJECT ENGINEER" (WATER TREATMENT PROJECTS) Location:

Sharjah Salary: AED Exp: 3-4 Yrs Nationality: Arabic Gender: Open Responsibilities -

Preparing, scheduling, coordinating, and monitoring of assigned projects. Interacting with

clients, interpreting their needs and requirements. -Performing quality control tasks on

budgets, schedules, plans, and reporting on the project's status. -Cooperating and

communicating with the project manager and other project participants and collaborating

with engineers to create more efficient project methods and to maintain the project's

profitability. -Reviewing the engineering tasks and initiating the necessary corrective

actions. -Coordination with procurement team to ensure the cost effective and timely

delivery of the materials -Coordination with production team to ensure timely completion of

fabrication and assembly work -Ensuring the project's compliance with the applicable

codes, practices, policies, performance standards, and specifications. Qualifications

Bachelor's or diploma in Mechanical or equivalent experience 3 - 4 years' of experience as

a project coordinator, project engineer, or project manager Enthusiastic and having passion to

lead & drive the project independently

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