

United Arab Emirates Jobs Expertini®

Area Sales

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Company: Siemens

Location: dubai

Category: other-general

You'll make an impact by:Plans sales volumes and potentials of all customers in the assigned region. Provides information via CRM for forecasts and planning. Analyzes the specific market conditions and builds a sound market related network of stakeholders. Spots opportunities for local product and service portfolio solutions. Prepares customer contact, builds and maintains a customer focused network. Prepares / coordinates and negotiates proposals in cooperation with proposal mgmt / other involved professionals and management.

#J-18808-Ljbffr

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