

## Artist & Label Partnerships Manager Jobs In Dubai UAE | Spotify

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Location: dubai

Category: other-general

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We are looking for an Egyptian music specialist, Artist & Label Partnerships Manager. In this role you'll ensure that Egyptian artists, artist managers, and labels see Spotify as the #1 partner for artist development, promotion and monetization.

Responsibilities:

Support and educate our key partners across the artists and labels community on Spotify tools and resources to inspire them and improve their daily business. You'll also build and maintain these relations across the artist and label community

Enable artist and artist-fan engagement with Spotify

Work in partnership with the local and global editorial teams to ensure content strategies are localized and successfully driven

Work cross-functionally with other internal teams to fulfill company strategic goals and cross-functional projects

Advocate for Spotify's interests and initiatives externally within the creator community

Requirements:

You have 5+ years experience with label and artist relations in an established digital music service, record label or at a media company in the region

You have a strong music and technology background. You also have a deep understanding and a consistent record in music marketing and operations

You are fully conversant with the latest digital marketing techniques

You have excellent negotiating, presentation and people skills

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