

Assistant Business Development Representative

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Company: green shadow group of companies

Location: dubai

Category: other-general

Assistant Business Development Representative
Category: Business Development
Career Level: Executive (SVP, VP, Department Head) Experience: Student
Required Qualification: bachelor degree
Requires Traveling: No Salary: Salary Not disclosed
Salary Type: Per Month
Total Vacancies: 5 Skills: business development, manager, organization, business development, security services, facilities, management, sales, internal, solutions, customer, relationship, direct, business, market, build, pipeline, security, vertical
Description: The role of Business Development Manager is a key position with the GSS UAE organization. The position will be specifically responsible for business development and growth of the Security Services and Facilities Management revenues. As Business Development Manager your main responsibilities will involve: - Work with internal teams to develop solutions to satisfy prospective customer needs. - Cultivate the relationship with direct customers and partners to ensure business is grown and retained. - Contribute to growing market share. - Build a strong sales pipeline. - Sell a range of services that include Security Solutions and Facilities Management. - Develop a good understanding of the customer needs, products and vertical market.
Job Specification: GREEN SHADOW (Recruiter) is in search of talented and motivated individuals for the post of Assistant Business Development Representative in the field of Business Development in one of their office located in Dubai - United Arab Emirates. The ideal candidate should have bachelor degree qualification and at least student of experience. The position require business development manager, organization, business development, security services, facilities, management, sales, internal, solutions, customer, relationship, direct, business, market, build, pipeline, security, vertical mandatory skills. This is a Full-Time morning shift

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