United Arab Emirates Jobs Expertini®

Assistant Manager Jobs in Dubai | Easa Saleh Al Gurg Group

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Company: Easa Saleh Al Gurg Group

Location: Dubai

Category: other-general

Assistant Manager Jobs in Dubai | Easa Saleh Al Gurg Group

Job Responsibilities:

- 1. Responsible for the sales of Wire Mesh / Compact Coils / Round Bars & Allied Products.
- 2. Follow the AGBS Sales process as per the procedures
- 3. Achieve assigned targets in terms of Volume, Revenue & Gross Profits.
- 4. Regular customer visits & feedback
- 5. Responsible for achieving Customer Satisfaction through Customer Feedback forms.
- 6. Increase AGBS market share in the UAE
- 7. Follow the AGBS credit policies to attain maximum efficiency in the collection.
- 8. Develop new customers for AGBS with secured payment terms.

Job Requirements:

Bachelor's degree preferred,

5 Years Experience work experience in the Steel sector and especially in Wire Mesh.

Fluency in English and Arabic is preferred5.

Excellent sales & business development skills

Good Communication skills

Analytical and problem-solving skills

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