

Assistant Sales Manager – CCTV Jobs in Dubai | AI Futtaim Careers

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Company: AI Futtaim

Location: Dubai

Category: sales-and-related

1- Assistant Sales Manager – CCTV

Job: Full Time

Location: Dubai, UAE

Description:

Achieving business targets of Sales Volume, Throughput, Outstanding & Stock as per norms of CCTV products and solutions

Controlling of outstanding

Develop business by maintaining relationship with Dealer, Consultant and Project Management

Consultant

Co-ordination with various teams of Design, Marketing, for pre-sales activities

Job Responsibilities:

Responsible for budgeted revenue for self during the month and year.

Achieving business targets of Sales Volume, Throughput, Outstanding & Stock as per norms of CCTV products and solutions.

Direct sales to projects, B2B customers, SME and other verticals

Increase Visibility in the allocated territory, projects, and consultants and System integrators.

Job Requirements:

4 years in similar Key accounts/ corporate sales experience.

4-5 years of additional qualifying experience in a similar role may substitute for the required education.

Candidate's from the same industry preferably from CCTV products .

Must have experience in selling solutions, handling large accounts and B2B sales.

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