

Assistant Store Manager - Jewelry (KSA)

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Company: Eram Talent

Location: Dubai

Category: healthcare-practitioners-and-technical

Position Summary:

Eram Talent is currently seeking a dynamic and experienced Assistant Store Manager to join our team for a luxury jewelry retail store. As the Assistant Store Manager, you will be responsible for assisting the Store Manager in all aspects of store operations, ensuring exceptional customer service, driving sales, and maintaining the visual merchandising standards for our prestigious jewelry products.

At Eram Talent, we are committed to connecting top talent with reputable companies. Our global reach and network allow us to source high-potential professionals from various industries. Join us in our mission to provide outstanding recruitment solutions and shape the luxury retail industry.

Key Responsibilities:

Assist the Store Manager in overseeing the daily operations of the jewelry store.

Provide excellent customer service by greeting and assisting customers, addressing inquiries and concerns, and ensuring a positive shopping experience.

Assist in managing and motivating a team of sales associates to achieve sales targets.

Contribute to creating a visually appealing store environment by maintaining proper jewelry presentation and implementing merchandising guidelines.

Ensure the security of valuable jewelry inventory and handle customer transactions.

Assist with training and development of team members to enhance their product knowledge and sales skills.

Handle customer complaints and resolve any issues in a timely and professional manner.

Assist in scheduling employee shifts and coordinating staff activities to ensure optimal coverage.

Perform opening and closing duties, including cash management and store security procedures.

Assist in analyzing sales and performance data to identify trends and opportunities for improvement.

Stay up-to-date with industry trends, competitors, and customer preferences in the jewelry market.

Requirements

Minimum 4 years of experience in a luxury retail management role, preferably in the jewelry industry.

Strong leadership and team management skills.

Excellent customer service and communication skills.

Proven track record in driving sales and achieving targets in the luxury jewelry market.

Knowledge of visual merchandising principles and experience in maintaining store presentation for luxury jewelry products.

Proficiency in inventory management and stock control for valuable jewelry inventory.

Ability to analyze sales data and identify opportunities for improvement.

Flexible schedule, including weekends and holidays.

Strong problem-solving and decision-making skills.

Ability to work well under pressure in a fast-paced luxury retail environment.

Passion for luxury jewelry and staying up-to-date with the latest trends in the industry.

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