

# United Arab Emirates Jobs Expertini®

**Associate – CFIB**

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Company: ADIB

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

**Role : Associate – Corporate Finance and Investment Banking**

**Location** Dubai

## **Role Purpose:**

This is a key role within the Corporate Finance and Investment Banking (CFIB) team focused on originating, structuring and executing corporate finance transactions with WBG and FI clients of the bank. The role holder will focus on delivering sharia compliant financing solutions to ADIB's clients across its core markets and will have to work closely with coverage teams, other CFIB teams, as well as internal stakeholders (such as credit approvers) to support origination of financing transactions, development of strategic relationships and provide solutions in alignment with ADIB risk appetite and strategy.

## **Key Accountabilities of the role**

Build, review, assess and explain complex financial models.

Develop financial forecasts to estimate cash flows, credit metrics and valuations using financial, economic and operating data from multiple sources.

Employ different methodologies to provide context and benchmark financial forecasts and model output including DCF, transaction multiples, peer comparison etc.

Conduct sensitivity and scenario analysis.

Prepare pitch books and transaction materials such as teasers, information memorandum, management presentations, credit analysis.

Evaluate issuer / obligor financial performance, capital structure, credit metrics and critically assess transaction parameters to support term sheet negotiation, pricing, credit analysis and syndication.

Demonstrate sound business analysis skills to assess and articulate business fundamentals, industry positioning, business cycle and growth prospects.

Identify and address key risks during due diligence, transaction structuring, credit approval and documentation stages.

Demonstrate sound understanding of market and business trends and material risk factors that impact credit quality and business / financial conditions; track and communicate relevant market and economic developments

Assist senior team members with project management, coordinate with internal and external stakeholders and provide engagement through the transaction life cycle.

Demonstrate the ability to integrate capabilities / expertise to manage deal dynamics and meet client requirements.

Be able to work independently, adopt a proactive approach and take ownership for their area of responsibility and in support of the team's core mandate.

Ensure regular communication with key stakeholders to position the structured and syndicated finance business and ensure emerging issues are addressed proactively

### **Business Momentum**

Review and update the deals in pipeline reports on a regular basis to support business management

Keep CFIB Head updated of major developments in relation to transactions under execution

### **Risk, Audit and Compliance**

Review / ensure all audit files are maintained and achieve satisfactory audit reviews

Ensure compliance with applicable Sharia requirements, relevant Central Bank and other

applicable regulations and ADIB's internal risk and compliance policies; achieve successful Shariah and internal audit outcomes with no high risk or repeat findings

Manage deal folders, support internal reporting and portfolio monitoring requirements on a timely basis.

**Specialist Skills / Technical Knowledge Required for this role:**

Strong analytical and financial modeling capabilities. Advanced technical proficiency with spreadsheets and presentations, business intelligence and data analytics

The time sensitive nature of the deal life cycle and the highly competitive nature of the business requires the candidate to be able and willing to work longer hours beyond the official working hours in order to ensure client satisfaction.

Effective communicator with the ability to present complex issues to a senior audience internally and externally

Ability to work under pressure, stay calm, manage conflicts and adjust quickly to changing priorities

Attention to detail and quality of the final output

Assume ownership for personal development and act as a brand ambassador for ADIB

Demonstrate personal accountability, team spirit and ensure alignment with priorities of the team and the business

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**Cross References and Citations:**

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