

## Associate Commercial Specialist Jobs in Dubai | Talabat Careers

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Company: Talabat

Location: , Dubai, United Arab Emirates

Category: business-and-financial-operations

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### Job Responsibilities:

Work closely with the commercial team to assist on daily BAUs and report any discrepancies or issues at a cross functional level.

Analyze and support the development and execution of cross functional commercial and operational strategies efficiently.

Develop new business leads for the commercial team that can support in finding new profitable vendors/accounts by utilizing CRM to manage and retain sales

File, maintain and track all commercial contractual agreements and ensure implementation of them to avoid loss of margins.

### Job Requirements:

Minimum 3 years of proven work experience within the FMCG industry

Have a good understanding of SKUs, Local suppliers & reporting.

Knowledge of social media and analytics software – working knowledge of Hootsuite, Google Analytics, Facebook Insights, etc.

Creative and strategic content creation and excellent writing skills in both English and Arabic.

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