

Associate – Telemarketing Acquisition Jobs in Dubai

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Company: Abu Dhabi Commercial Bank

Location: Dubai

Category: sales-and-related

1- Associate – Telemarketing Acquisition

Job: Full Time

Location: Dubai, UAE

Job Responsibilities:

To achieve monthly targets as set by the managers.

To utilize any opportunity to cross-sell through telesales.

Ensure 100% call closures are attempted on all sales calls.

Handle Remedy complaints and provide amicable solutions to resolve the complaint.

Job Requirements:

Bachelor's Degree

A minimum of 2 years' experience within a Sales / Telesales Unit.

Banking / Financial institution experience is preferred

Strong communication and negotiation skills

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