

Associate – Telemarketing Acquisition Jobs in Dubai | ADCB Careers

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Company: Abu Dhabi Commercial Bank

Location: Dubai

Category: sales-and-related

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Description:

Dubai, UAE

To work with the Outbound Telesales team to execute various activities related to telesales

Responsibilities:

Achieve monthly targets as set by the managers.

To ensure 100% call closures are attempted on all sales calls.

Handle Remedy complaints and provide amicable solutions to resolve the complaint.

To ensure realistic commitments are made to customers and render them excellent service to differentiate ourselves from the competition.

Requirements:

Bachelor's Degree

A minimum of 2 years' experience within a Sales / Telesales Unit.

Banking / Financial institution experience is preferred

Strong communication and negotiation skills

#J-18808-Ljbffr

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