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Auto Sales Jobs in Dubai | Al Futtaim Toyota Job Vacancies

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Company: Al Futtaim

Location: dubai

Category: other-general

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Description:Job: As part of the Toyota & Lexus Sales team, you will be able to maximise every sales opportunity and build long term business relationships with all our customers. You will be responsible to achieve sales targets with retained gross margins on units and maximize the uptake of Finance and Insurance (F&I) products, trade-ins, and accessory sales while maintaining expected standards on CSV & NPS throughout the customer journey.

Responsibilities:Achieve and maintain the Company prescribed sales standards for his/her area of operation, which improves and maintains company and brand image and prestige
Achieve or exceed CSI/ NSP objectives, thereby ensuring maximum customer satisfaction and repeat sales

Requirements:Degree or Diploma education preferred, but not essential

Essential to have at least 2 years' experience in a similar sales position in retail sales

English is essential and Arabic is desirable. Other languages such as Urdu, Hindi, Tagalog, Farsi etc are advantageous.

Leadership, negotiation and influencing skills, ability to build strong customer relationships, conflict resolution, ability to think clearly under pressure, ability to take decisions and follow through. Strong team player.#J-18808-Ljbffr

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