

United Arab Emirates Jobs Expertini®

Autodesk Business Manager

[Apply Now](#)

Company: Ghobash Group

Location: united arab emirates

Category: other-general

CNS is a technology company that powers the future by providing digital solutions essential to support all enterprise and human development. While growing and managing a robust pool of supplier-partners for the benefit of our clients has always been a priority, we are constantly re-inventing ourselves. Founded in 1987 with more than 30 years of experience, CNS employs over 320 employees including more than 250 certified engineers. We offer in-depth expertise and a range of best-in-class products that support the digital transformation of all major industries. With offices in three countries, we have an extensive reach into, and regional knowledge of the Middle East markets. A shift into leveraging our many years of experience to develop pioneering software in-house will add yet another dimension to our highly innovative solutions-portfolio.

Job Description We are seeking a talented and experienced Autodesk Business Manager to join our dynamic team. The ideal candidate will have a strong background in sales and business development, with a deep understanding of Autodesk products and services.

Job responsibilities include:

- Responsible for Autodesk Business in KSA.
- Preparing business budgets and targets for Autodesk Business.
- Device plans and methods to achieve the set targets
- Drive the sales team and do a performance review
- Support the sales team in major accounts
- Engage with major customers and drive customer success
- Manage Marketing activities as per Autodesk guidelines
- Manage the Autodesk vendor relationship
- Capture market share and grow Autodesk business in KSA
- Understand market dynamics and align accordingly
- Submit Autodesk Sales funnel weekly and ensure new logos are added

Qualifications Should have a minimum of 5 years experience in a similar role with Autodesk Reseller or distributor Bachelor's degree in

ITFamiliar with Autodesk products and servicesShould be well versed in Autodesk product pricing and discounts

#J-18808-Ljbffr

[Apply Now](#)

Cross References and Citations:

1. [Autodesk Business Manager Switzerlandjobs](#) [Jobs united arab emiratesSwitzerlandjobs](#) ↗
2. [Autodesk Business Manager Expertinireview](#) [Jobs united arab emiratesExpertinireview](#) ↗
3. [Autodesk Business Manager Personaltrainerjobs](#) [Jobs united arab emiratesPersonaltrainerjobs](#) ↗
4. [Autodesk Business Manager Videoplatformjoblistings](#) [Jobs united arab emiratesVideoplatformjoblistings](#) ↗
5. [Autodesk Business Manager Dhakajobs](#)[Jobs united arab emiratesDhakajobs](#)↗
6. [Autodesk Business Manager Javajobs](#)[Jobs united arab emiratesJavajobs](#)↗
7. [Autodesk Business Manager Traveljobs](#)[Jobs united arab emiratesTraveljobs](#)↗
8. [Autodesk Business Manager Enforcementjobs](#)[Jobs united arab emiratesEnforcementjobs](#)↗
9. [Autodesk Business Manager Searchnzjobs](#) [Jobs united arab emiratesSearchnzjobs](#) ↗
10. [Autodesk Business ManagerMaintenancejobs](#)[Jobs united arab emiratesMaintenancejobs](#)↗
11. [Autodesk Business ManagerPhoenixjobs](#) [Jobs united arab emiratesPhoenixjobs](#) ↗
12. [Autodesk Business ManagerSaopaulojobs](#) [Jobs united arab emiratesSaopaulojobs](#) ↗
13. [Autodesk Business ManagerCanadajobsearch](#) [Jobs united arab emiratesCanadajobsearch](#) ↗
14. [Autodesk Business ManagerRestaurantjobsnearme](#) [Jobs united arab emiratesRestaurantjobsnearme](#) ↗
15. [Autodesk Business ManagerPolandjobs](#) [Jobs united arab emiratesPolandjobs](#) ↗

16. Autodesk Business ManagerDenmarkjobs Jobs united arab emiratesDenmarkjobs ↗
17. Autodesk Business ManagerDeveloperjobs Jobs united arab emiratesDeveloperjobs ↗
18. Autodesk Business ManagerRecruitmentjobs Jobs united arab emirates Recruitmentjobs ↗
19. Autodesk business manager Jobs United arab emirates ↗
20. AMP Version of Autodesk business manager ↗
21. Autodesk business manager United arab emirates Jobs ↗
22. Autodesk business manager JobsUnited arab emirates ↗
23. Autodesk business manager Job Search ↗
24. Autodesk business manager Search ↗
25. Autodesk business manager Find Jobs ↗

Source<https://ae.expertini.com/jobs/job/autodesk-business-manager-united-arab-emirates-ghobash-group-1968-29684/>

Generated on: 2024-05-04 by Expertini.Com