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Jobs:Click Here1- Azure Account Manager

Job: Full Time

Location: Dubai, UAE

Job Responsibilities:Act as the Azure device-to-cloud subject matter expert to support the country teams with questions from customers and in architecting solutions

Assist the countries to sell Azure cloud & subscription solutions

Develop offering reports to communicate status of operations to customers and internal teams

Grow, and expand customer product adoption and revenue via focused channel partners

Build programs to help focus the country initiatives and ensure all partners understand the best methods to transact

Seek support of Microsoft counterparts to lead, sell, and enable industry best practices

Educate and excite sales teams about new business subscription offerings to generate net new leads

Support demos and education programs/ad-hoc training

Maintain sales references for Azure Cloud Services.#J-18808-Ljbffr

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