

United Arab Emirates Jobs Expertini®

Bid Manager | Core42 Abu Dhabi

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Company: Core42

Location: , Abu Dhabi Emirate, United Arab Emirates

Category: other-general

Bid Manager | Core42 Abu Dhabi

Core42, a G42 company, is a full-spectrum AI enablement solutions provider. Being at the core of the G42 ecosystem, Core42 serves as a trusted partner who innovates and implements at speed and scale. Building on our global partnerships and comprehensive set of capabilities across cloud, cybersecurity, AI & data, and digital services, our purpose is to accelerate what people, enterprises and nations can achieve with AI.

Core42 is the UAE's national-scale enabler for cloud and generative AI, combining G42 Group's expertise across multiple technology disciplines into a single platform for public sector and large enterprise transformations. Building on our capabilities as sovereign cloud and HPC specialist, we bring generative AI, cybersecurity, professional and managed services expertise to enable national-scale program deployments across industries

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Bachelor's degree or equivalent in Business Administration, Commercial, IT or Management.

Minimum Experience

7-10 years' experience in Sales or Sales Support Functions as Bid Manager, Proposal Manager working with national or international clients in the context of IT Services.

Job Specific Skills

Local IT market knowledge is desirable.

Project management capabilities

APMP certification is desirable

IT service contracts experience highly desirable

Excellent command of English Language and Communication Skills

Strong Planning and Organization Skills including virtual team management

Strategic thinking with high attention to details

Demonstrates ability to work under pressure, ability to prioritize to ensure positive results of the assigned opportunities

High level of commitment to achieve optimum results

Attention to details

Experience in Microsoft Office

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