

Bid Manager M/F

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Company: Egis

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

General information

Organisation

Egis is an international player active in the consulting, construction engineering and mobility service sectors.

We design and operate intelligent infrastructure and buildings capable of responding to the climate emergency and helping to achieve more balanced, sustainable and resilient territorial development.

With operations in countries, Egis places the expertise of its 18, employees at the disposal of its clients and develops cutting-edge innovation accessible to all projects.

Improving people's quality of life and supporting communities in their social and economic development, whilst drastically reducing carbon emissions and achieving vital net zero targets, that's our purpose.

Reference

Position description

Job title

Bid Manager M/F

Contract type

Permanent contract

Job description

Joining Egis is an opportunity to make a valuable, positive impact on the world, whilst

growing and developing as a person.

We want to hear from proactive tender professionals who are keen to develop and grow their careers within the tendering environment. Within this role, you will support the development of market-leading tenders and develop relationships with partners across the industry.

We're working together to solve some of the world's most complex challenges and improve local communities, all around the globe. That means bringing together a talented, diverse team that can imagine, create and achieve a sustainable future with us.

Key Responsibilities

Act as the primary point of contact, collaborating with technical leads from all areas of the business.

Engage with key contributors and cross-discipline teams from across the region to instil key messaging and develop tailored bid strategies.

Champion a way of working with a focus on planning and development of strong quality technical outputs.

Managing technical deliverables, including formulating methodologies, etc., with the inputs received from required technical teams.

Foster relationships with clients, partners, and stakeholders to enhance our chances of success.

Act as a guardian of the governance process.

Continuously improve bid processes and best practices to increase our win rate.

Profile

Strong tender management skills to lead activities and multiple tenders, from Lead to Delivery.

Strong presentational skills and use of multiple software packages.

Efficiently review tendering requirements to achieve full compliance.

Clear communicative skills.

Architectural and/or Multi-Disciplinary Engineering background (advantageous).

Position location

Job location

Middle-East/North Africa, United Arab Emirates

City

Any

Candidate criteria

Minimum level of education required

4-Bachelor of Arts / Bachelor of Science

Minimum level of experience required

6-10 years

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