

Bike Sales Manager Jobs In Dubai UAE 2023 | Archer And Bull

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Location: Dubai

Category: sales-and-related

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Description:

As a Store Manager at Freewheel Bike, you are empowered to create and lead a dynamic, successful, and passionate retail bike shop team. As Store Manager, you are a key member of the operational team that reports directly to the General Manager. As part of this team, your contributions are critical to the success of the entire enterprise and you have the opportunity to design and mold this progressive, forward-moving enterprise, in an ever-changing retail landscape.

Responsibilities:

Maximize store sales and achieve sales goals

Measure and monitor progress and results daily

Ensure all staff have the knowledge, skills, and motivation to reach goals

Manage payroll expenses to ensure profitability

Ensure world-class customer service by maintaining Freewheel Bike brand service standards

Engage customers to seek out feedback so you can measure and adjust for improved success

Work with Management team on the creation of annual store business plan and calendar

Ensure staff are active brand ambassadors within the community through proactively

seeking out opportunities to participate and enrich the lives of our customers outside of the store

Requirements:

Minimum 3+ years of managing a successful business

Minimum 3+ years working in a sales-focused environment

Proven ability to meet business goals

Demonstrated dynamic leadership skills with the ability to motivate and develop future leaders

Knowledge and experience cultivating and maintaining an effective inventory

Proficiency in administering a point of sale system as well as Microsoft Excel

Proficiency in interpreting and using financial metrics to drive performance

Effective verbal and written communication skills

Demonstrated experience in visual merchandising

Proven ability to deliver world-class customer service experience

Possess a drive to create and be a part of something great

Eagerness to expand knowledge base

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