

BMS Sales Engineer Jobs in Dubai | NAFFCO Careers

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Company: NAFFCO

Location: dubai

Category: other-general

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Job Requirements:

You will be responsible for sales and business development for NAFFCO' BMS products in

UAE.

Responsible for managing and increasing sales to achieve sales targets, growth and volume projections.

Developing customer relationship and maintain customer database.

Provide daily/weekly/monthly updates, reports and feedback to Director.

Follow-up with the Engineering Department for BOQ and ensure the same has reached the customer as per their specification's requirement.

Coordinate with the Engineering Team for all clarifications and queries which the client raises and ensure that the same is responded to in a timely manner.

Develops strong relationship with existing and new customer base regular meetings, organizing sales and product workshops and seminars.

Qualification : Mechanical Engineer or with relevant experience

Minimum of 5 years Experience in the Building Management System.

#J-18808-Ljbffr

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