

BOTTEGA VENETA Client Advisor Dubai

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Company: Kering SA

Location: dubai

Category: other-general

BOTTEGA VENETA Client Advisor Dubai page is loadedBOTTEGA VENETA Client Advisor Dubai ApplylocationsDUBAItime typeFull timeposted onPosted 30+ Days Agojob requisition idR108538SummaryBottega Veneta – inspiring individuality with innovative craftsmanship since 1966. Creativity lies at the heart of all that we do. Born in Vicenza the house is rooted in Italian culture yet maintains a truly global outlook. An inclusive brand with exclusive products Bottega Veneta is as much of a feeling as it is an aesthetic.Mission• Have a deep and broad understanding of the customer and the luxury landscape. • Show the capacity to build, target, establish and foster long-term relationships with clients and support brand awareness. • Embody retail excellence strategy and reflect the brand luxury and lifestyle positioning.Main Assignments• Finalize sales targets achievements in line with the company strategy• Use effective selling techniques to maximize the business potential of the stores• Thrive on having Brand, Product, and Craftsmanship knowledge• Contribute to team work by sharing information and best practices• Participate in maintaining visual merchandising according to company and seasonal guidelines• Collect and update customer information to ensure an efficient use of CRM and Client Book• Uphold respect of the company standards and procedures• Keep stock info updated and follow store-to-store transfer request procedures• Cultivate customer relationships• Deliver excellence in customer service in alignment with the company standards.Job DescriptionQualifications • Fluent in English, other languages a plus• 4+ years sales experience in luxury fashion or jewelry context• Outstanding interpersonal skills and professional presence with demonstrated ability to build clients relationships and adapt to a cosmopolitan environment• Committed to

excellence• Dynamic and pro-active, resilient with a can-do attitude• Successful sales driver and KPIs track record• Ability to work in a fast paced environment, and to manage stress• Good team player• Multitasking, flexibleJob TypeRegularStart Date2023-12-22ScheduleFull timeOrganizationATELIER LUXURY GULF LLCSimilar Jobs (2)SAINT LAURENT Client AdvisorlocationsDUBAItime typeFull timeposted onPosted 30+ Days AgoSales & Client AdvisorlocationsDUBAItime typeFull timeposted onPosted 30+ Days AgoA global Luxury group, Kering manages the development of a series of renowned Houses in Fashion, Leather Goods, Jewelry: Gucci, Saint Laurent, Bottega Veneta, Balenciaga, Alexander McQueen, Brioni, Boucheron, Pomellato, DoDo, Qeelin, Ginori 1735 as well as Kering Eyewear and Kering Beauté.By placing creativity at the heart of its strategy, Kering enables its Houses to set new limits in terms of their creative expression while crafting tomorrow's Luxury in a sustainable and responsible way. We capture these beliefs in our signature: "Empowering Imagination". In 2022, Kering had over 47,000 employees and revenue of €20.4 billion.Join us to shape the Luxury of tomorrow with us.

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