

## Business Analyst - Aviation Refuelling

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Company: Focus Direct

Location: dubai

Category: other-general

Develop and implement robust strategy and business plan ensuring best use of the organisations resources across the Emirates. Identification of business development opportunities including establishing new client relationships and business partnerships. Conducts in-depth feasibility study for presentation to Shareholders. Provide operational management and business consultation to Senior Management. Analysis of business performance in relation to targets and goals, making recommendations for areas of enhancement. Manages and maintains Quality Management Systems and ensure compliance with International regulations and ISO Standards. Oversee compliance with standards and regulations of Dubai Civil Aviation and the international oil and petroleum industry. Develop employee training tools and methods to promote a culture of self learning among employees. Regular contribution to written newsletters and periodicals, providing professional insight on Jet Fuel and Aviation industry. Reporting and presentations to Management, Shareholders and Board of Directors on business performance and highlights.

Bachelors Degree from a recognised University  
Minimum of 8+ years of experience in a similar Business Analysis/Management role  
Substantial experience in the Aircraft refuelling business  
Must have a proven track record in the Financial and Operational enhancement of the business  
Excellent communication skills, fluent in written and spoken English

About The Company  
Who is focus direct, how can we impact your career?  
focus direct specialises as a Search and Selection Boutique Firm since 1999. We recruit professionals who make a difference. We assist with a career, not just a job!  
Committed to providing, our clients and our candidates alike with competent, comprehensive and professional service. We pride

ourselves on our responsiveness, flexibility and innovation. Our objective is to deliver tailor – made solutions to suit specific needs. Our experienced personnel are dedicated to chosen niche sectors, and have several years of experience in each. This means that we can understand your exact requirements, and help you meet your match - whether you are looking for an employee or for employment. Our Purpose: Adding Value with Impact Our Vision: “Success through unsurpassed service and reliability” Our Goal: Bridging gaps by identifying talent for our clients’ organizations Providing careers to our candidates not just jobs As our candidate, you can expect:

- Timely response to position application, general enquiry and / or follow up
- Honest, constructive feedback and advice
- Fair consideration and honest appraisals of your experience and expertise in relation to a particular career
- A strong sense of respect, dignity, compassion and motivation
- Complete privacy and confidentiality.

Some Industries Serviced: Government , Semi Government, FMCG, Oil & Gas, Transportation, Aviation, Private Equity, Investments, Insurance, Property Development, Specialized IT Software, Telecommunications, Healthcare, Manufacturing

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