

# United Arab Emirates Jobs Expertini®

## Business consultant

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Company: Biz Easy DMCC

Location: dubai

Category: other-general

Biz Easy is looking for a Business Consultant. The ideal person should be an experienced and well organized Sales & Business Development professional. The objective of the role is to win new clients for the company providing premium consulting services and help the business move forward. The role entails a base salary plus future growth prospects as a professional business consulting firm. Business development and sales consultant for company set up corporate bank opening accounting & tax such as VAT and corporate tax compliance such as UBO AML ESR etc. Search new client and speak in social media Contact the client and make a relationship with consultation skills what the client archive Provide seminar Make a proposal Propose to the client and get the deal Support onboarding as a relationship consultant to the customer Requirements Mindset: Professional Honest Hospitality Mandatory skills: Sales onboarding and customer relationship skills industrywide knowledge for business consulting company set up firm accounting and taxation skills Background and knowledge for company set up / license amendment / liquidation in mainland Free zone & ICC in UAE Background and knowledge for company set up in KSA (Preferable if available) Background and knowledge for Corporate bank opening in UAE Background and knowledge for VAT Corporate tax transfer pricing taxation Permanent establishment (PE) etc. Experience required: At least 57 years in Dubai business consultant knowledge in company set up consulting firm and accounting firm Ability: Good communication skill and building Customer Relationships Good logical thinking Professional mindset and hospitality mind Business development skills Good PC skills for Google Microsoft ERP CRM etc. Business English Honesty and sincerity personality Benefits Monthly Salary: Negotiable Work space: Our

office no remote work in Dubai UAE Working hours: MondayFriday 8am5pm or 9am6pm 1 hour lunch breakJoining date: From immediate up to 30 daysAppraisal: Once a yearEmployment type: Full timeProbation period: 6 monthsNotice period: 30 daysHoliday: 2 days off per week. In accordance with UAE civil holidays to be announcedMedical insurance: Medical insurance coverage including dental and opticalWelfare : Once a year a flight ticket to the country of nationality is provided Mindset:ProfessionalHonestHospitality Mandatory skills:Sales, onboarding and customer relationship skillsindustry-wide knowledge for business consulting, company set up firm, accounting and taxation skillsBackground and knowledge for company set up / license amendment / liquidation in mainland, Free zone & ICC, in UAEBackground and knowledge for company set up in KSA (Preferable if available)Background and knowledge for Corporate bank opening in UAEBackground and knowledge for VAT, Corporate tax, transfer pricing taxation, Permanent establishment (PE) etc. Experience required:At least 5 - 7 years in Dubai, business consultant knowledge in company set up consulting firm and accounting firm Ability:Good communication skill and building Customer RelationshipsGood logical thinkingProfessional mindset and hospitality mindBusiness development skillsGood PC skills for Google, Microsoft, ERP, CRM, etc.Business EnglishHonesty and sincerity personality

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