

United Arab Emirates Jobs Expertini®

Business consultant

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Company: Biz Easy DMCC

Location: dubai

Category: other-general

Biz Easy is looking for a Business Consultant. The ideal person should be an experienced and well organized Sales & Business Development professional. The objective of the role is to win new clients for the company providing premium consulting services and help the business move forward. The role entails a base salary plus future growth prospects as a professional business consulting firm. Business development and sales consultant for company set up corporate bank opening accounting & tax such as VAT and corporate tax compliance such as UBO AML ESR etc. Search new client and speak in social media Contact the client and make a relationship with consultation skills what the client archive Provide seminarMake a proposal Propose to the client and get the dealSupport onboarding as a relationship consultant to the customerRequirementsMindset: Professional HonestHospitalityMandatory skills: Sales onboarding and customer relationship skills industrywide knowledge for business consulting company set up firm accounting and taxation skills Background and knowledge for company set up / license amendment / liquidation in mainland Free zone & ICC in UAE Background and knowledge for company set up in KSA (Preferable if available) Background and knowledge for Corporate bank opening in UAE Background and knowledge for VAT Corporate tax transfer pricing taxation Permanent establishment (PE) etc.Experience requiredAt least 5 7 years in Dubai business consultant knowledge in company set up consulting firm and accounting firmAbility: Good communication skill and building Customer Relationships Good logical thinking Professional mindset and hospitality mindBusiness development skills Good PC skills for Google Microsoft ERP CRM etc. Business English Honesty and sincerity personalityBenefitsMonthly Salary: NegotiableWork space: Our office no remote work in Dubai

UAE Working hours: Monday-Friday 8am-5pm or 9am-6pm 1 hour lunch break
Joining date: From immediate up to 30 days
Appraisal: Once a year
Employment type: Full time
Probation period: 6 months
Notice period: 30 days
Holiday: 2 days off per week. In accordance with UAE civil holidays to be announced
Medical insurance: Medical insurance coverage including dental and optical
Welfare : Once a year a flight ticket to the country of nationality is provided
Mindset: Professional Honest-Hospitality
Mandatory skills: Sales, onboarding and customer relationship skills industry-wide knowledge for business consulting, company set up firm, accounting and taxation skills
Background and knowledge for company set up / license amendment / liquidation in mainland, Free zone & ICC, in UAE
Background and knowledge for company set up in KSA (Preferable if available) Background and knowledge for Corporate bank opening in UAE
Background and knowledge for VAT, Corporate tax, transfer pricing taxation, Permanent establishment (PE) etc.
Experience required: At least 5 - 7 years in Dubai, business consultant knowledge in company set up consulting firm and accounting firm
Ability: Good communication skill and building Customer Relationships Good logical thinking Professional mindset and hospitality mind
Business development skills Good PC skills for Google, Microsoft, ERP, CRM, etc.
Business English Honesty and sincerity personality
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