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Business Dev Manager (HVAC) Jobs in Dubai | Samsung Careers

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Company: Samsung Electronics

Location: dubai

Category: other-general

Business Dev Manager (HVAC) Jobs in Dubai | Samsung CareersResponsibilities:Individual with System A/C exposure and has market experience.

Possess strong relationships with HVAC Consultancy sector.

Create strategic relationship with major HVAC consulting firms

Analyze consultant's requirements and promote company products, achieving and increasing all targeted revenue and profit goals.Requirements:Ability to perform and work under different conditions and a team player.

Good networking with the local industry

Strong accounts management skills

Demonstrated ability to manage multiple projects.#J-18808-Ljbffr

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