

## Business Development Associate Jobs In Dubai | ALPLA Group

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Company: ALPLA Group

Location: dubai

Category: other-general

Business Development Associate Jobs In Dubai | ALPLA Group

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The Business Development Associate provides support in commercial assessments, calculations, documentation, administration, and market studies. The specified position will interact with internal stakeholders, as well external stakeholders to support the Business Development activities of the organization.

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ResponsibilitiesPreparation of CRM calculations

Preparation of Business Plans considering technical circumstances

Coordination of BD projects to make certain deadlines are met appropriately

Process standardization (workflow, templates)

Documentation / Administration (including handover Business Development to Sales)

Update BD trackers

Prepare simulations / studies considering different input factors (FX rate, interests, machine platform, strategic objectives)

Conduct market studies

Take ownership of small and medium size projectsApply Also Demi Chef de Partie Jobs in Dubai | DoubleTree by Hilton

RequirementGood interpersonal skills with the ability to communicate both verbally and in writing to people at all levels of the business

Strong analytical and strategical skills

Demonstrates accuracy and thoroughness

Ability to sell ideas to senior management

Prioritizes and plans work activities, uses time efficiently and sets clear objectives

Ability to develop realistic action plans and ensure adequate and timely follow up

Takes responsibility for own actions and keeps commitments to reach goals and completes

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