

# United Arab Emirates Jobs Expertini®

## Business Development Associate

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Company: AucSphere

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

### Company Description

AucSphere is a digital auction platform that specializes in car trading. We provide an opportunity for sellers to market their collection of cars and buyers to participate in the bidding process. We welcome individual sellers to list their car(s) online, while we partner with professional car merchants throughout UAE to sell their cars through online auctions. Our platform is transparent, easy to use and accessible to everyone.

### Role Description

This is a full-time role located in UAE. He/She would be responsible for forging strong partnerships with car dealers throughout the UAE, building relationships with prospective clients, and developing a strategic plan to help increase the number of listed cars on our auction platform.

### Qualifications

- Strong analytical skills and the ability to analyze data to identify trends and opportunities for growth
- Experience in partnership management and the ability to forge strong relationships with

prospective merchants

- Excellent communication skills, both written and verbal
- Experience in developing and executing strategic partnerships plans
- Sales or Partnerships experience and the ability to drive results
- A Bachelor's degree in Business Administration, Marketing, or a related field is preferred
- Experience in the automotive industry and knowledge of cars is a plus

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