

Business Development

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Company: Noura Almaazmi

Location: Dubai

Category: healthcare-practitioners-and-technical

Job description

Employment Type: Full Time

Salary: Salary + Incentives, depending on experience in qualifications

Job Location: Dubai, UAE

Responsibilities

Drive new sales and execution of marketing activities

Proactive Business Development / Customer

relationship Manager for a number of key clients, cross-selling through partners and associates

Prepare partners and lawyers for effective client relationships and BD meetings.

Ensure partners are prepared for these meetings and supported to deliver high-level client service

Provision of tailored client briefing notes and client relationship summaries with suggested BD messaging with targeted agendas aligned with key goals

Qualifications

Open to European and Arabic nationals and Bachelor's degree or any relevant field At least 3 years of experience

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