

United Arab Emirates Jobs Expertini®

Business Development Executive - Arabic - Dubai or Limassol

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Company: JUJUR

Location: dubai

Category: other-general

Position: Business Development Executive (Arabic speaker for MENA) Location: Dubai UAE (onsite) or Limassol Cyprus (onsite) Employment type: Employment contract DUTIES AND RESPONSIBILITIES: Build market position by locating developing defining negotiating and closing business relationships in the MENA market Seek out and build new business for the brand Identify ideas by researching industry and related events publications and announcements in the market Close new business deals by coordinating requirements developing and negotiating contracts integrating contract requirements with business operations Arrange meetings with existing and prospective contacts Document business development activities REQUIREMENTS: Excellent communication skills in Arabic and English Based in Cyprus or in Dubai Business development experience from FX (mandatory) Active portfolio of clients in the MENA region The ability to present achievements and business won Ability to expand the network in the region OFFER: Attractive remuneration according to qualifications and experience Performance based commissions Friendly multinational environment Opportunities for professional learning and growth Employment contract

#J-18808-Ljbffr

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