

United Arab Emirates Jobs Expertini®

Business Development Executive - Client of Talentmate

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Company: Talent Pal

Location: dubai

Category: other-general

Job DescriptionWe are seeking a talented and experienced Website Salesperson to join our sales team. An ideal candidate will be the one who will bring in new customers who wants to do Website designs (customers who have existing designs or new websites). As a Website Salesperson you will be responsible for driving revenue growth by identifying and closing sales opportunities for our web design and development services. Identify and qualify potential leads through various channels including cold calling networking and online research. Establish develop and maintain positive business and customer relationships. Utilize various channels for lead generation. Collaborate with our web design and development team to ensure the successful execution of projects. Engage clients to understand their website requirements. Present and demonstrate website solutions effectively. Build and maintain strong client relationships. Address client queries and concerns promptly. Clearly articulate the value of website solutions. Keep accurate records of sales activities and client interactions. Establish develop and maintain positive business and customer relationships.

Requirements Proven experience of minimum 2 years. Candidate should have their own visa. We only hire Europeans with experience. No other benefits will be provided. Preferred candidates with own laptop. The candidates must be able to meet the monthly targets. Bachelors degree in business Marketing or a related field. Proven work experience of minimum 2 years. Excellent communication time management and organizational skills. This job has been sourced from an external job board. More jobs on #J-18808-Ljbffr

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